# Beth G. Raps, Ph.D.

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## SELECTED DEVELOPMENT EXPERIENCE

#### RAISING CLARITY, 2011-present

Strengthen inflow of resources to organizations and individuals selected for nobility of purpose. Coach for boldness in asking for support. Guide clients' journeys questing for resources, help with obstacles and higher purpose. Assist with budgeting and timemanagement, promotional strategies in alignment with personal integrity, writing, editing, and concept development. Guide Board of Directors cultivation and campaign development. Build on what clients are doing *right*.

# Principal Investigator & Project Manager, Work Colleges Consortium, 2002-2005

Led successful Collaborative Research Project. Kept national network of faculty and student researchers across 6 campuses connected and moving forward together. Helped design research-in-progress responsively with each stage of findings. Managed \$329,000 budget. Did majority of editing and writing of final research report.

## Independent Fundraising Consultant, 1991-2011

Advised and trained in grantwriting, donor cultivation, and Board of Directors development. Consulting brokered as part of grants awarded by the Peace Development Fund, Environmental Support Center and Institute for Conservation Leadership.

## Florida Women's Foundation, 1988-1991

Founded public grants-making institution. Recruited Board and Advisory Council diverse in age, class, ethnicity and expertise. Raised \$100,000 seed donation plus operating budget. Built close relationships with 100 large and small donors. Produced and tracked direct mail.

# Florida Coalition for Peace and Justice, 1986-1988

Statewide grassroots organizer, event planner, and fundraiser.

## DEVELOPMENT PUBLICATIONS (all titles hyperlinked)

#### RAISING CLARITY Blog

"Our Multipronged Approach to Crowdfunding: Melding the Old & the New," *Grassroots Fundraising Journal*, 2015.

"Bringing Mindfulness to Fundraising," *Grassroots Fundraising Journal*, 2012.

"The Soul of Money Meets the Grassroots Fundraising Journal," Grassroots Fundraising Journal, 2010.

## **SPEAKING AND WORKSHOPS**

- Any Place We Love Can Be Saved: Fundraising as Building Preservation Friendships. Trainer of daylong workshop teaching fundraising that joins passion with planning. Preservation Alliance of West Virginia Annual Conference, Beverly, West Virginia, 2016.
- Be Well Retreat Series: Be Empowered. Guest Speaker leading meditative journey into abundance.

  Omni Bedford Springs Resort, Bedford Springs, Pennsylvania, 2016.
- Healing Power of Moving Money Workshop. Creator and Leader/Teacher of relating to money as flow.

  Berkeley Springs and Morgantown, West Virginia; Somerset, PA; Baltimore, Maryland; Durham,
  North Carolina; New York, New York; Communities Conference, Twin Oaks, Virginia, 2014-15.

  See: www.raisingclarity.com/healing-power-of-moving-money-workshop-description/
- Take Your Time. Creator and Leader/Teacher of relating to time as flow. Real Life Consulting, Clarksville, Maryland, 2015.
- Monday Program: Money in Community. Keynote Speaker and Nonprofit Workshops Leader. Communities Conference, Twin Oaks, Virginia, 2015.
- Be Well Weekend: Meditation/Manifestation. Leader of extended meditation on manifestation. Omni Bedford Springs Resort, Bedford Springs, Pennsylvania, 2015.
- Fundraising as Self-Development. Creator and Leader.

  Money for Our Movements, Annual Conference of the Grassroots Institute for Fundraising Training, Baltimore, Maryland, 2014.
- Higher Guidance at Work. Co-creator and Co-leader with Andrea Wenger.

  Ruscombe Mansion Community Health Center, Baltimore, Maryland, 2011.

## **EDUCATION AND TRAINING**

Certificate, Moneycoaching, Individuals, Moneycoaching Institute, Petaluma, California, 2011 Certificate, Moneycoaching, Organizations, Moneycoaching Institute, 2011.

Postdoctoral Fellowship in Democracy and Ecology, Center for Humans and Nature, Chicago, Illinois, 2002-2003.

Ph.D., Philosophy of Education, Florida State University, Tallahassee, 2001.

Graduate Certificate in Linguistics, Université de Paris-V, France, 1982.

B.A., French/Creative Writing, Johnston College/University of Redlands, California, 1981.